

# Baltimore County Dental Association NEWSLETTER

October, 2019

## October Dinner Meeting to feature "High Tech Dentistry Night" with the Henry Schein Line Up of Manufacturers



Have you thought about incorporating a new technology or new piece of equipment into your dental practice? Now you have the opportunity to see how this could be beneficial to you and how you could fit the new technology into your budget. Henry Schein Dental will be presenting an exciting high tech line up with 3Shape, Acteon, Convergent Dental, Dentsply Sirona, Kavo Kerr Instrumentarium and Planmeca for the BCDA October 22<sup>nd</sup> Dinner Meeting at the Hunt Valley Golf Club, 14101 Phoenix Road in Phoenix.

While you enjoy a delicious dinner, the 3Shape rep will give a brief overview of their new Trios 4 scanner that includes an intraoral camera and caries detection. The Acteon rep will tell us a little about their CBCT technology, intraoral cameras, sensors and phosphoric plates. The rep from Convergent Dental will tout the number one selling all-tissue laser - their Solea Dental Laser. The Dentsply Sirona rep will highlight their new Primescan digital intraoral scanner as well as their CBCT technology. The Kavo/Kerr/Instrumentarium rep will briefly summarize their Dexis sensors, Carivu caries detection device and CBCT technology. Not to be outdone, the Planmeca rep will finish the high tech equipment summaries with information about their Emerald digital intraoral scanner and their CBCT technology.



After dinner, dessert and coffee will be available in the vendor area where you can check out some of the high tech equipment you've just heard about, gather more information from the manufacturers' reps and earn 2 CE Credits. A one-hour minimum of exploration/investigation time within the vendor area is required in order for attendees to receive a BCDA-sponsored certificate for 2 CE credit hours.



This is our first meeting since the summer break and an excellent opportunity to "catch up" with your colleagues, while advancing your knowledge of sensors, CBCT, intraoral scanners and more! Check-in, cocktails and networking will begin at 6:00 p.m. A seated dinner will be served promptly at 6:30 p.m. Entree choices are: 1) Chicken Marsala with Mushrooms and Marsala Wine Sauce; or, 2) Ginger and Soy Marinated Flank Steak. Return the enclosed reservation form with your check and entree choice, call the BCDA office at (410) 560-0064, fax your registration form to (410) 252-7289 or register online at [www.baltimorecountydental.org](http://www.baltimorecountydental.org) by **NOON** on Tuesday, October 15, 2019.



## "2019 OSHA Update for the Dental Office"

with Christine Wisnom, C.D.A., R.N., B.S.N.

November 26, 2019 at the Hilton Hotel Baltimore North - Pikesville

BCDA is offering the OSHA update course, "2019 OSHA Update for the Dental Office" on Tuesday, November 26, 2019 at the Hilton Hotel Baltimore North, 1726 Reisterstown Road in Pikesville. Chris Wisnom returns with the "2019 OSHA Update for the Dental Office." Chris always makes the information interesting. The program satisfies the 2.0 CE hours in Infection Control required by the Maryland State Board of Dental Examiners for biannual license renewal for DDS, RDH and Certified Dental Radiologists. Check-in and dinner will begin at 5:15 p.m. and the course will begin promptly at 6:00 p.m., lasting until 8:15 p.m. This OSHA update course is available to pre-registered BCDA members and staff for \$130.00 per person and non-members and staff for \$155.00 per person. A delicious buffet dinner, two Infection Control CE Credits and digital course materials are included in the registration fee.

## A farewell...



Dear Friends and Colleagues,

It has been a pleasure serving BCDA during my 2018-19 term. I hope that the issues of compliance and regulation in our state remain part of our discussion. The Dental Board needs to become more transparent and collaborative when seeking to increase compliance. It has been asserted that compliance inspections be made regularly and without fear of action on our licenses just like Ohio and other states. We need to reduce the "fear factor" associated with State inspectors and proactively raise the general compliance rates of all of our members to current CDC requirements. There is much work to do and I will be taking my agenda to the House of Delegates this Fall at the MSDA.

Most are probably not aware of how much of our business is professionally and expertly handled by Debra and Phyllis at our BCDA office. A great big thank you to both of them and to all of the Executive Board who have helped create a strong and vibrant local ADA component. I wish Dr. Mike Rostami the best of luck in his term as President and while he continues building on the strength of our awesome group. He will do an amazing job. I encourage you all to continue to attend our CE courses, make our meetings, raise your voices and be influential for our great profession. It has been my tremendous honor to serve. I will see you at our next meeting.

Blessings,

*Steve Haywood*  
Immediate Past President



## ...and an inaugural greeting

Greetings BCDA members,

As we start a new year at BCDA, I am honored to have been nominated for and elected to the position of BCDA President. I would like to thank everyone who made it possible.

As I was thinking about what I should concentrate on for this year, I ran across a Facebook posting that asked, "Is it worth belonging to the ADA?" That same day, I saw a report in the ADA News that showed the average income for a dentist in each state and, when adjusted for expenses; to my shock, Maryland had the second lowest income for a dentist after Alabama.

When you look at dentistry and the trends that we are seeing, we only need to look at our friends in the medical field. In the 1950's, 75% of physicians were members of the AMA and now it's less than 25%. Divided they have been ravaged by governmental policy, decreasing insurance payments and increasing costs of care.

We have a choice of staying strong together or divided and at the mercy of the insurance companies. I encourage everyone to participate at the local, state and national level.

To follow on Dr. Haywood's OSHA and Infection Control comments, please download the CDC Guidelines and make sure you have an updated hard copy in your office (<https://www.cdc.gov/oralhealth/infectioncontrol/pdf/safe-care2.pdf>). If you're ever inspected, you're required to show that you have the manual.

Throughout the upcoming year we have a great series of CE dinner meetings planned, starting with our High Tech Dental Night on October 22<sup>nd</sup>. I look forward to seeing everyone there.

*Mike Rostami*  
President

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**Single dentist or group dental office for rent:** Up to 5 operatories (older equipment), all plumbed for existing central oxygen and nitrous oxide. Waiting room, business office, two bathrooms, lab plus storage area and x-ray room. Handicap access. \$1,287 per month rent with use of existing equipment. Great location at 8424 Old Harford Road in Parkville. Convenient to I-695, I-95, White Marsh and Towson. Please call 410-692-2217.

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